About the program

CRN is recognising the top channel chiefs in Australia!

Now in its third year, the CRN Channel Chiefs our annual list of the Australian channel chiefs and the partner-focused business leaders who drive the local partner strategies for the world's leading technology vendors.

Coverage will be published online and in the printed magazine in October, where it will be read by thousands of channel partners, vendors and distributors across the country!

This submission form should take around 10 minutes to complete. It is free to submit your details to the '2018 CRN Channel Chiefs'.

You can <u>download the full list of questions here</u>, though you will need to come back to this site to complete the submission.

Submission criteria

- Please submit details for the most senior executive leading your company's Australian channel / partner strategy.
- The Channel Chiefs is aimed at executives that focus primarily on channel/partner sales and strategy. We may decline submissions by country managers, sales directors or other senior executives with broader remits that aren't solely channel-focused. If your job title is not specifically channel/partner-centric, please use this submission to explain why you should still be included.
- The deadline for submission is Friday 7 September.
- Only one executive per company will be covered in the editorial.
- There are sponsorship packages available for premium, expanded coverage of your team.
- To be eligible, the channel chief must have direct responsibility for the Australian market. Australia executives will be given priority over APAC executives.
- There is a limit to the number of channel chiefs we can include, so not all submissions will be published.
- CRN reserves the right to decide who appears in the final published list, and to edit any content provided to fit our format. Not all entries will be published.

Click NEXT to begin your submission.

About the channel chief
* 1. Please provide the details of your company's most senior Australian channel representative.
Diagonal and a bright was all the impact of the property that CDN to an
Please also email a high-resolution image (jpeg) of this person to the CRN team.
Company name
First name
Last name
Job title
State (work)
Email address (work) - this will not be published
Work telephone (eg 0822220000) - this will not be published
Mobile, this will not be published
Mobile - this will not be published

Company name				
First name				
riistriane				
Last name				
Job title				
Email address			7	
Telephone			7	

about you and your channel strategy
Please provide readers with an insight into your role and responsibilities. We can only accommodate a small amount of text so please limit your responses to a few sentences.
3. What kinds of partners are you looking for?
If there are any specific areas in your channel coverage where you are looking for new partners, please let us know. This could include things such as geographies, industry verticals, solution sets or partner certifications.
Please limit your responses to a few sentences, max.
4. What has been your biggest achievement in the year so far?
You could use this box to talk about partner-led customer wins, partner awards, new distributor appointments or any other major partner-specific news.
Please limit your responses to a few sentences, max.
5. Who are your Australian distributors?
6. Anything else?
Please use this box to cover any news or information you'd like to share with CRN and our readers.
You can also use this box to make the case for why your submission should be included.
Please limit your responses to a few sentences, max.

When did you join your current co	mpany? (ie September 2011)		

Your	channe	I team

We know success is a team effort. You are welcome to tell us of any other members of your channel team (up to a maximum of five) who you would like to consider for inclusion in our report. These questions are optional.

8. Please provide you	ır colleague's details here
First name	
Last name	
Job title	
Email address	
9. Please provide you	ır colleague's details here
First name	
Last name	
Job title	
Email address	
10. Please provide yo	our colleague's details here
10. Please provide yo	our colleague's details here
	our colleague's details here
First name	our colleague's details here
First name Last name	our colleague's details here
First name Last name Job title Email address	
First name Last name Job title Email address	our colleague's details here
First name Last name Job title Email address	
First name Last name Job title Email address 11. Please provide you	
First name Last name Job title Email address 11. Please provide your principle of the provide of the provid	

12. Please provid	de your colleague's d	etails here		
First name				
Last name				
Job title				
Email address				

Sponsor and subscribe
13. There are a limited number of sponsored opportunities as part of the '2018 CRN Channel Chiefs' special edition. This is a way to increase your exposure and boost your team's profile among CRN's thousands of readers. Would you like more information?
Yes
○ No
14. The first place you'll hear about the 2018 Channel Chiefs is our CRN Channelwire free daily email newsletter, packed with the biggest and best IT stories from Australia and the world. Do you want to subscribe?
Please confirm you have read and accept the <u>privacy policy</u> and <u>terms and conditions</u> . By submitting your email address you agree to receive the CRN newsletter and receive special offers on behalf of CRN, nextmedia and its valued partners. We will not share your details with third parties.
Sign me up
Please click 'Done' to complete your entry. Please ensure you are happy with the information provided because once you have clicked Next, you will not be able to go back and update your entry.