

## Putting the customers challenge first is our priority. Our approach to engagement is simple.

By listening to our customers and working with them to understand their needs, we make sure that our services and solutions deliver the innovation and business advantage we all want from technology.

"It's not a magic formula. The application of the right technology, in the right place at the right time and at the right cost drives **business success."** 

Strategic Partners













Affiliated Partners





















Our Service Delivery Management focuses on future efficiencies with a consistent and continuous service improvement process to drive modernisation, efficiencies and the best business outcomes for our customers.



Our Managed Services Team build strong, long-standing relationships with over 30 customers within a variety of ever-changing industries.



We currently support over 1500 end users, with 400 workstations under desktop support and endpoint protection.



We currently support over 1200 user seats for 0365 and this is growing exponentially.



Our customers trust us to back up and secure 2 petabytes of data every month, through 40,000 back up jobs ensuring recovery of files and emails are seamless



Our engineers regularly attend customer sites to support these relationships, and our engagements attract a customer satisfaction (CSAT) of 4.77/5.00 evidencing our commitment to excellence in everything we do.



Meridian IT Australia have delivered over \$1.5m of Professional Implementation services through a ITIL aligned Project Management Structure enabling customers to focus on what truly matters to their business.



We are also ISO27001 and ISO9001 accredited, evidencing a dedication to quality and rigour in the delivery of our services and client engagement.

Meridian IT is one of Australia's leading technology MSP's and has continued to specialise in strategic end-to-end solutions for customers in APAC since 1994 and globally since 1979.

## The Meridian IT Difference

Our people are the difference between Meridian IT and other technology providers. Over the past 40 years the difference we have made for our customers cannnot be measured.

But it is because we take care to listen to our cutomers and deliver on our promises that make Meridian IT a success and help our customers to be successful too.

