



Summary

John O'Brien & Associates, a law firm with a large clientele throughout Australia, was facing difficulties and unacceptable delays in processing legal documents for e-discovery and court submission due to often huge file sizes. These documents were often scanned and emailed from other lawyers and clients in multiple segments because their file sizes were too large to be sent as a single attachment. This made it challenging to manage discovery documents and comply with mandatory uploading requirements of critical submissions to court portals.

By utilizing Foxit PDF Compressor, the firm was able to compress documents to achieve compliance with mandatory court file size upload requirements. In addition, John O'Brien & Associates was able to optimize internal operations and provide a better customer experience with faster, easier emailing of large and complex legal documents.



Foxit PDF Compressor is the best PDF compression technology in the world.

Business Challenge

Just like United States e-discovery mandates, the Australian court system requires documents be submitted in a file size less than 10 MB for e-filing. Without a way to normalize the files coming in, the law firm had great difficulty ensuring compliance with these requirements. Further, Australian telecoms restrict email attachment size as well, creating risk in emailing a file larger than 5-8 MB which might not be delivered. This issue made it even more difficult and time-consuming to transmit documents to the courts or to clients, staff, and other legal teams with confidence that they would be received.

In addition, having numerous scanned images constituting a single real estate contract or affidavit involved spending more time sifting through emails and waiting for several huge documents to be downloaded. This frequently led to delays in document processing that affected the firm's ability to control internal costs while providing a timely and effective client experience.

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Solution

John O'Brien, the firm's principal, set out to find a PDF compression solution to ensure the firm could comply with the 10 MB court submission requirement and more effectively process legal documents going forward. After comparing several competitive solutions, John chose Foxit PDF Compressor. PDF Compressor compresses scanned documents by as much as 99%, which made the choice easy for him since no other technology he evaluated could deliver that degree of compression.

Results

Today, John considers Foxit PDF Compressor to be, "the best PDF compression technology in the world." His law practice utilizes the software to meet mandatory compliance requirements for court submission and e-discovery. PDF Compressor also makes emailing, downloading, and processing complex legal documents faster and easier. This helps with overall operational efficiency since there is no longer a need to struggle with splitting documents to conform to email file size limits.

In addition to great compression results, John appreciates how easy the software is to use with its straightforward interface and automated processing options. Further, when the law firm has needed support, they've been blown away by Foxit's dedicated customer support team, going as far as to state, "Foxit is far superior to any other software vendor I have ever encountered in this respect in the 25 years since I attained computer literacy."



Foxit's customer service is far superior to any other software vendor I have ever encountered in this respect in the 25 years since I attained computer literacy.

With Foxit PDF Compressor, John O'Brien & Associates has been able to do away with email attachment issues, processing large legal documents more quickly and making more time to focus on providing expert legal service to their clientele.

Benefits

Objective		Benefits Achieved
Compress documents to comply with court submission file size requirements	✓	John O'Brien & Associates used PDF Compressor to successfully compress files below the 10 MB maximum for court submission.
 Make it faster and easier to email attachments to internal staff, clients, and other legal teams 	1	Compression rates of up to 99% were used to email large documents without hitting the file size limit imposed by telecoms.
Identify an easy-to-use solution that the legal team could utilize without technical expertise	√	The team was able to understand PDF Compressor's user-friendly interface to process documents quickly and easily.
Receive fast, helpful, and friendly support	√	Foxit's in-house team of PDF experts provided the law firm with dedicated, responsive support from day one.

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