

# Why sell HelloSign?



If you want to grow your business faster, HelloSign is the way to do it. The eSignature total market size, according to IDC, is \$2.3 billion\*, and businesses are quickly moving towards virtual methods of transacting business to become more efficient, increase security, and increase their bottom line.

Top 7 reasons why partners choose to add HelloSign to their portfolio of offerings:

- 1 HelloSign is a partner-friendly eSignature solution**  
Our partners don't compete with our internal sales teams. Your business is yours.
- 2 HelloSign has a wide range of products**  
Sell a variety of eSignature solutions that are rarely offered to partners to resell by competitors.
- 3 HelloSign's partner support is responsive and personal**  
There are no bots here! Our team is here to support you personally if you run into any bumps.
- 4 HelloSign's team is ready to help you sell**  
Regardless of whether you need pre-sales or technical support, we're here for you every step of the way.
- 5 HelloSign helps you market**  
We collaborate with our partners in co-marketing initiatives to help you drive growth.\*\*
- 6 HelloSign is the #1 most implementable eSignature solution\*\*\***  
Your customers will be up and running quickly and easily.
- 7 HelloSign offers stackable add-ons and integrations**  
Increase your margins and enhance your customers' existing technology stack by adding HelloSign to the tools they already use.

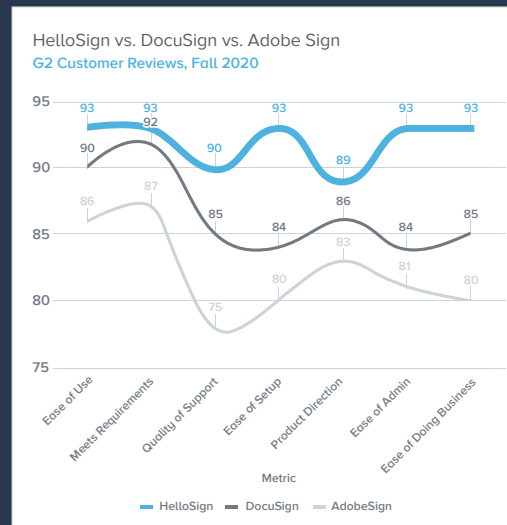
\*Source: IDC Worldwide eSignature Software market Shares, 2020: Ensuring Business Continuity, #US48459321

\*\*Dependent on your Partner tier, as indicated in our partner program

\*\*\*2020 G2 Crowd Report

# HelloSign versus other eSignature providers.

Independent users of G2 Crowd,\* the world's leading business software review platform, reviewed HelloSign alongside DocuSign and Adobe Sign. HelloSign has ranked ahead of both in the categories that matter most.



Source: \*G2 User Reviews, 2020 Fall Reports

## Product Line

### HelloSign

HelloSign allows your customers to electronically request and add legally valid signatures to any document, from new hire agreements to loans to NDAs. HelloSign provides an intuitive way for your customers to send and request signatures online securely. It comes out-of-the-box with an award-winning user interface, robust admin controls, and enterprise-grade security that's more secure than pen-and-paper.

### HelloSign API

The HelloSign API is very easy to integrate, with an average implementation time over 2x faster than legacy players. HelloSign API lets your customers integrate leading eSignature functionality directly into their business processes. It's a flexible, configurable, and developer-friendly eSignature offering, with industry-only features like full white-labeling, developer support, and built-in debugging tools.

### HelloSign for Salesforce

HelloSign for Salesforce is an easy to implement and use eSignature solution. Admins can get their teams up and running in an afternoon. We've created a completely embedded Salesforce experience so your team won't have to toggle between your CRM and eSignature solution to do things like manage templates. The overall signing experience is simple and intuitive — giving your customers and their signers a great experience. HelloSign for Salesforce provides transparent pricing and is a great cost-efficient eSignature solution.

### HelloSign for Microsoft SharePoint

HelloSign for Microsoft SharePoint is a legally binding, secure, and efficient solution that does not take your customers out of their agreement workflow. It works the way they work, streamlining their agreement workflows directly from SharePoint.

## Ready to get started?

Sign up at <https://portal.dropboxpartners.com/register> to become a partner today.