



NinjaOne Partner Program

ninjaone.com/partner-program
partners@ninjaone.com



Our mission is simple To simply IT Operations making IT teams more efficient and users more productive



The Unified IT Operations Platform

The NinjaOne unified IT operations platform gives you everything you need to manage your users and endpoints from a single, centralized console, anywhere in the world.

Unlike siloed solutions, each NinjaOne solution interacts natively with the entire platform, giving a richer, more contextual view into end-user requests, endpoint health, infrastructure, and security.

NinjaOne gives you unparalleled visibility into and control over the entire infrastructure, operations, and support workflows, ensuring technicians are efficient, business users are productive, and employees are happy.



Centrally support and manage remote workers and endpoints



Reduce cost and improve satisfaction through proactive IT management



Automate time-consuming IT administration and remediation tasks



Utilize IT operations and support resources more efficiently



Improve security and compliance with a single-source-of-truth for IT management

COMMON USE CASES

Endpoint Management



Monitor and manage all your IT assets centrally from anywhere.

ninjaone.com/endpoint-management

IT Asset Management



Get complete, accurate, and real-time insight into all your

ninjaone.com/it-asset-management

Patch Management



Automate patching for any internet-connected endpoint.

ninjaone.com/patch-management



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NinjaOne Partner Program Key Features

- ✓ Resource Rich Partner Portal Access
- ✓ Free NFR Licenses: Get your hands on the product
- ✓ Healthy Margins: Best in class with an opportunity to grow
- ✓ End to End Support: All partners and their customers receive 100% free support and onboarding

Partnership tiers

All Ninja partners start out at the Red Belt tier and get access to strong margins, helpful marketing materials, and robust training and support. Once partners prove they can sell Ninja effectively, they have access to greater margins, marketing support, and more in-depth training as a Black Belt partner.

	Red Belt	Black Belt
Opportunities		
Deal registration	✓	✓
Deal protection on qualified deals	✓	✓
Renewal Protection	✓	✓
Margin on all deals	✓	✓
Additional margin		✓
Marketing		
Co-branded marketing assets	✓	✓
Partnership logo	✓	✓
Partner newsletter and communications	✓	✓
Lead collaboration		✓
Access to MDF		✓
Enablement and support		
Free NFR licenses	✓	✓
Pre-sales solutions engineering support	✓	✓
Post-sales onboarding support	✓	✓
Sales and technical training	✓	✓
Partner account manager coverage	✓	✓
On-site sales and technical training		✓
Dedicated partner account manager		✓

Get Started Today

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