GuardWare facilitated a 15% reduction in cyber insurance premiums - with zero breaches.

Introduction

In today's digitally connected landscape, data protection and compliance are no longer just technical concerns, they are strategic business priorities. For Bridge Project Solutions (BPS), a leading Australian project services provider, maintaining the highest levels of information security is non-negotiable. Since adopting GuardWare Insight, BPS has taken a major leap forward in securing its operations, improving staff accountability, and reducing cybersecurity risk across the organisation.

As a result, the company has achieved a cumulative 15% reduction in its cyber insurance premium, combining an 8% decrease from the previous year and avoiding a 10% industry-wide increase, freeing up capital for further business investment.

Overview of Bridge Project Solutions

Bridge Project Solutions (BPS), now operating under the umbrella of the BPS Group, delivers project management, defence, and technology solutions to a diverse range of industries including renewable energy, infrastructure, local government, defence, and advanced manufacturing. With headquarters in Wollongong and a presence across Brisbane, ACT, Victoria, South Australia, and Western Australia, BPS Group is committed to helping businesses operate more efficiently through integrated project services.

Their core philosophy is to work with like-minded clients, those who value sustainability, independence, and systems that support long-term growth. As Jim Boyd, Operations and Defence Lead at BPS, puts it:

"We don't mass-resource; we partner with our clients to help them stand on their own feet."

Challenges Before GuardWare Insight

Before implementing GuardWare Insight, BPS faced the growing challenge of monitoring and securing sensitive data across multiple teams and subcontractors. The lack of visibility into daily data activity posed risks that could jeopardise both client confidentiality and internal operations.

One major concern was how staff and external partners interacted with sensitive data. For example, external subcontractors were using personal devices, increasing the likelihood of data breaches. The lack of real-time monitoring meant BPS couldn't quickly identify or mitigate risky behaviour.

Jim Boyd recalls a turning point:

"What impressed us immediately was Insight's ability to monitor down to not only the content level, but image level as well. Within the first month, we had full visibility over staff behaviour. I was alerted when someone plugged in a USB drive. We could act quickly, reinforcing our policy before anything serious happened."

The GuardWare Solution

GuardWare Insight stood out for its AI-powered real time monitoring, alerts, and ability to adapt to BPS's operational needs. Jim appreciated how quickly the system integrated into their infrastructure and how intuitive the high-level dashboard was:

"It pings me the moment something requires attention. I don't have to go digging for problems, it's all surfaced instantly."

Some standout features included:

- **Automated alerts** for unauthorised printing or external file transfers
- **Real-time monitoring** of email, AI tools, and messaging app data flows
- **Compliance support** aligned with ISO/IEC 27001 standards
- **Custom configuration** tailored to BPS's virtual desktops and operational workflows

Implementation and Partnership

The onboarding process was collaborative and efficient. A dedicated system owner from GuardWare worked closely with Jim and the internal team to roll out features in manageable chunks, allowing for seamless adoption.

"The GuardWare team was there whenever we needed them. I could even pick up the phone and speak to the business owner directly. That level of access and care is rare."

The successful rollout led BPS to take the partnership further, BPS Technologies, a division of BPS Group, is now an official GuardWare Business Partner, offering the Insight solution to their own clients.

"We trialled it ourselves, and once we saw the results, we knew we had to share this with our clients. It expands our services and adds real value."

Measurable Business Outcomes

The benefits to Bridge Projects of adopting GuardWare Insight have been profound:

- **A cumulative 15% reduction in cyber insurance premiums on the previous year**, freeing up funds to reinvest in business growth
- **Zero major security incidents** since implementation
- **Significant time saved** through instant alerts and automated reports
- **Heightened employee awareness** around data protection policies
- **Improved subcontractor security** through controlled virtual desktop environments
- **Operational continuity** without needing to overhaul existing systems

Jim sees the savings as more than financial. They represent the security and agility needed to grow:

"With the savings we're making, we can reinvest into our file-sharing and desktop infrastructure. We're building long-term resilience."

Cultural Shift and Employee Engagement

A notable outcome has been the cultural shift across BPS. Staff now understand and respect the importance of data security, not out of fear, but out of ownership and accountability.

"Employees know they're being monitored, not to catch them out, but to protect them. It's changed how seriously everyone takes information security."

Future Plans

BPS has no intention of slowing down its use of GuardWare Insight. Future plans include adopting the soon-to-be-released GuardWare PROTECT - (Persistent Encryption and Secure File Sharing Solution). which aligns with BPS's broader IT strategy of secure collaboration and system resilience.
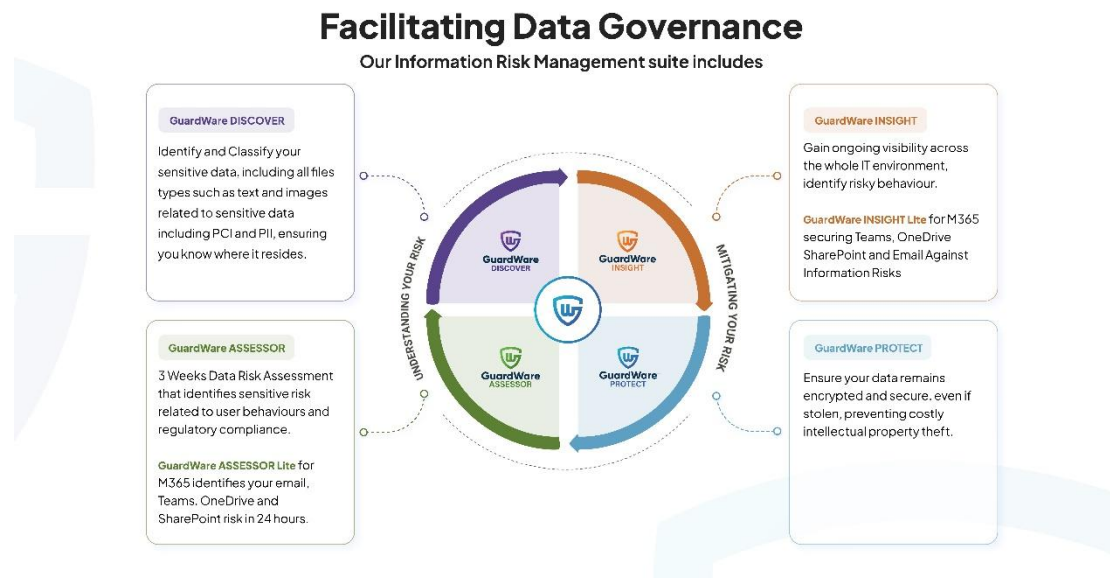
"We're not just clients, we're advocates. Our clients trust us to bring them reliable, tested solutions. GuardWare is now a key part of our offering."

Conclusion

Bridge Project Solutions' experience with GuardWare Insight proves that cybersecurity is not just a protective measure, it's a business enabler. From improved risk management and lower insurance premiums to heightened staff engagement and expanded service offerings, the ROI has been exceptional.

"We tested everything before signing on. GuardWare Insight delivered on every front. My reputation is on the line, and I have no hesitation in recommending it to others."
- Jim Boyd, Operations and Defence Lead, Bridge Project Solutions

Facilitating Data Governance
Our Information Risk Management suite includes

GuardWare DISCOVER
Identify and Classify your sensitive data, including all files types such as text and images related to sensitive data including PCI and PII, ensuring you know where it resides.

GuardWare INSIGHT
Gain ongoing visibility across the whole IT environment, identify risky behaviour.

GuardWare INSIGHT Lite for M365 securing Teams, OneDrive SharePoint and Email Against Information Risks

GuardWare ASSESSOR
3 Weeks Data Risk Assessment that identifies sensitive risk related to user behaviours and regulatory compliance.

GuardWare ASSESSOR Lite for M365 identifies your email, Teams, OneDrive and SharePoint risk in 24 hours.

GuardWare PROTECT
Ensure your data remains encrypted and secure, even if stolen, preventing costly intellectual property theft.

Start with an Assessment – data driven risk assessment and analysis

* Do you have risky user behaviour with the handling of sensitive data. Understand your risk on how it moves in the organisation and if it is leaving it too!

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