Innovate faster, migrate smarter

with AWS-funded services.

Why Westcon?

- An AWS distributor with AWS Migration Competency
- AWS-funded services available through our extensive reseller partner network.
- Obtain AWS services regardless of your current AWS capabilities.



Supporting your cloud journey

AWS funded services available to cut costs on business case creation, migration planning, and professional services.

AWS Optimisation Licensing Assessment (OLA) program

AWS Migration Acceleration Program (MAP) program



AWS Optimisation Licensing Assessment (OLA)

Optimise software licensing and reduce cloud application costs by evaluating current licensing and usage, offering insights into savings and compliance improvements.

Benefits:

- ✓ Rightsizing resources
- √ Cost reduction

- ✓ Flexible licensing options
- ✓ Enhanced efficiency



AWS Migration Acceleration Program (MAP)

Speed up cloud migration with best practices, expert guidance, and resources. A comprehensive framework for evaluating and migrating on-premises workloads to the AWS Cloud.

Benefits:

- ✓ Expert guidance
- ✓ Cost-effective

- ✓ Tailored strategies
- ✓ Accelerated time to value

Assess Mobilise Migrate and Modernise

Migrate to AWS with support from Westcon's partner network.

Westcon can collaborate with AWS and your reseller partner of choice to apply for OLA and MAP funding and help deliver the services needed.



Engage with Westcon to get started.

Martin Flinders (AWS Sales Lead ANZ)

Martin.Flinders@westcon.com

+61 468 671 624

Miran Hamparsoum (AWS Partner Solutions Architect)

<u>Miran.Hamparsoum@weston.com</u>

+61 401 937 990

Helly Patel (AWS Inside Sales Representative)

<u>Helly.Patel@weston.com</u>

+61 478 721 837

Blake Hayes (AWS Marketplace BDM - APAC)

Blake.Hayes@westcon.com

+61 450 151 951

